

## The Problem

Spartanburg County School District Two is a multi-school, K-12 educational district in South Carolina. The district's leadership began to shop for new network security solutions when they realized that the existing solution had been designated an end-of-life product that would not be further supported. This left them with the problem of "keeping up to industry standard with a product that would not be updated or supported" said Troy Moore, IT Director for the district. In addition to this lack of further product development; a hardware failure forced an emergency acquisition. The district was now forced to quickly implement a new solution making "value, capability, and speed of deployment very big issues" said Moore.

## The Solution

Upon consulting with Mark Zane at VocalNet, Troy was introduced to the Fortinet product line and eventually found his ideal solution through the combination of the Fortinet 1000A FA2 and Forti-Analyzer products. These products offered Spartanburg all the technology capabilities they were accustomed to and many extras including: customizable content filtering, proxy bypass prevention, advanced reporting technology, increased speed/performance, and bi-directional traffic scanning. These features allowed Spartanburg to return to a familiar state of security and enjoy a full suite of security, threat management, and network management features. Of equal importance, VocalNet was able to meet the need for speed of deployment through a solution offering exceptional ease of use and configuration and ready availability.

## The Results

Since implementing their new unified threat management solution with VocalNet, Spartanburg County School District Two and its IT Director, Troy Moore, have returned to industry standard and well beyond. The district now enjoys greater efficiency of network management and a greater security management capability through its Fortinet products. In addition to a luxury of device capabilities, Mr. Moore enjoys a single vendor solution that he describes as "the most bang for my buck. A solution that gave the most features and best support for a price that was very comparable to any other well known product."

In short, Spartanburg can now rest comfortably knowing they are fully compliant, protected, supported, and in control of their threat management landscape.